

# Asia - Americas Partner Day 2026



**Welcome**

Wednesday, 14.01.2026



# Programme

10:00	<b>Welcome and introduction</b>
10:10	<b>SDC's priorities in Asia-Americas in 2026 and beyond (incl. Q&amp;A)</b> Arno Wicki, Vice-Director, SDC
	<b>From grants to investments – SDC's perspective (incl. Q&amp;A)</b> Patrick Egli, Head of Section Employment and Education, SDC
11:00	<b>“The Future of Aid: Creating systemic impact beyond traditional funding” – the mirror</b> Keynote Input by Tim Radjy, Founder and Managing Partner, AlphaMundi
11:20	Moderated discussion with a panel of experts <ul style="list-style-type: none"> <li>• <b>Tim Radjy</b> (Founder and Managing Partner, AlphaMundi)</li> <li>• <b>Ursula Renold</b> (Prof. of Education Systems, ETHZ)</li> <li>• <b>Sabine Döbeli</b> (CEO, Swiss Sustainable Finance)</li> <li>• <b>Christian Frutiger</b> (Vice-Director, SDC)</li> </ul>
12:15	<b>Closing – Innovative collaboration in times of reduced ODA</b> Patricia Danzi, Director General, SDC

## Wrap up of morning session

12:30 **Joint lunch and networking (Restaurant Alpina)**

### Parallel Deep Dives: New approaches to cooperation (option of online participation)

**From grants to investments in the Eurasia region** (Room: Nil 1)

**Shaping partnerships for tomorrow – the example Latin America** (Room: Nil 2)

**Selling outcomes and impact – examples from Asia** (Room: Amazonas)

15:30 **Coffee**

Optional: bilateral follow-ups with partners



# **SDC'S PRIORITIES IN ASIA – AMERICAS**

## **Achievements in 2025 and Outlook**

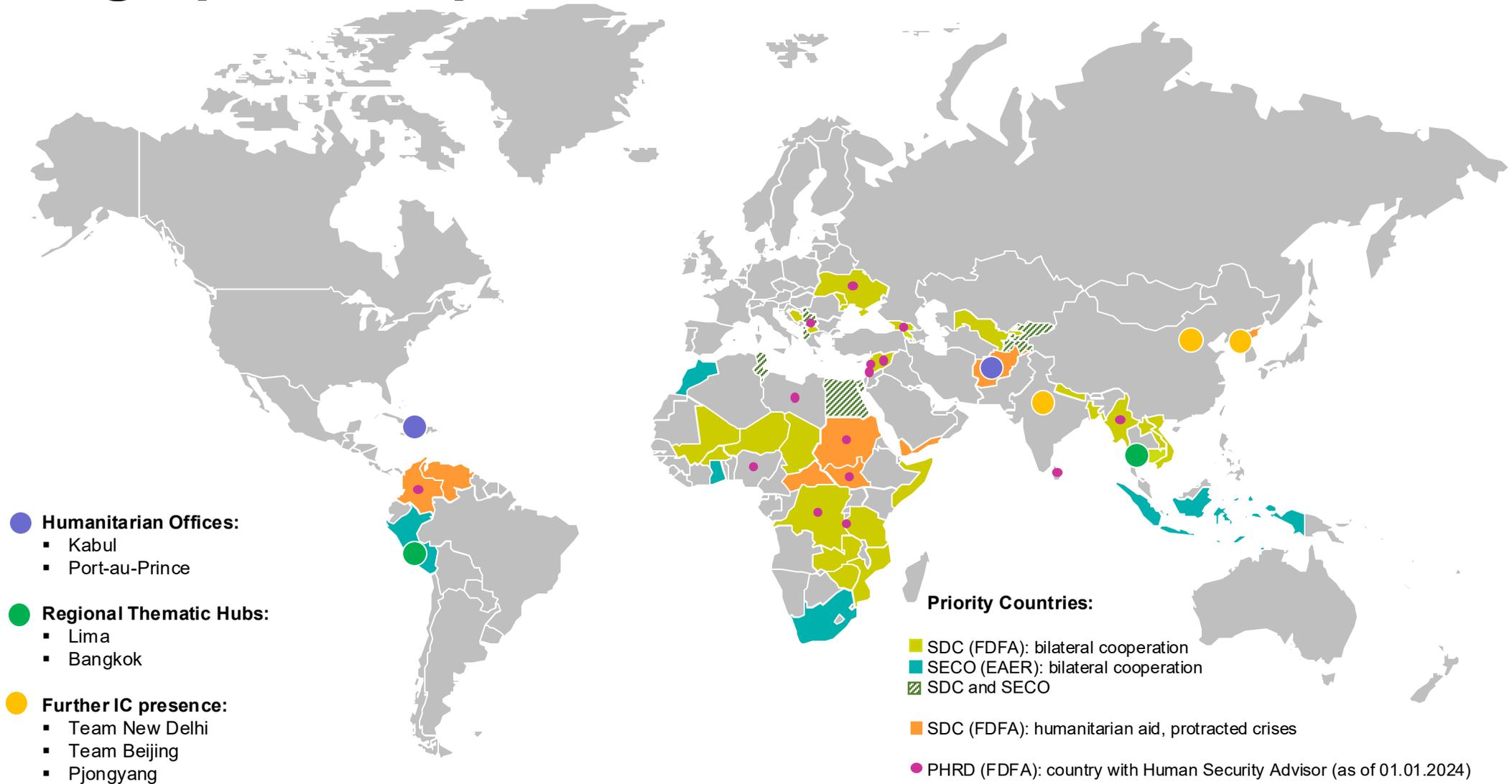
**Arno Wicki** – Vice-Director, Head of Asia - Americas division, SDC

# Topic and objectives of the day

**“The Future of Aid: Creating systemic impact beyond traditional funding“**

- a. Develop a shared understanding on the SDC’s priorities in Asia and the Americas
- b. Discuss and deepen new approaches to international cooperation (IC) with a focus on the role of private actors
- c. Strengthen the network with important IC partners based in Switzerland

# Geographic footprint of the division





## From grants to investments – SDC's perspective

Asia - Americas Partner Day 2026, January 14, 2026

Patrick Egli, Head of Economy and Education Section





## Private Sector Engagement at SDC

1. Without the innovative strength and additional financial resources of the private sector, **the UN Sustainable Development Goals cannot be achieved.**
2. PSE is a modality, not a topic or an instrument. **PSE is therefore a way of conducting international cooperation in which various instruments can be used** (grants, financial or investment instruments).
3. The SDC has a total of 1,000 projects, of **which 100 are PSE projects and 20 follow an investment logic or have an impact-linked finance approach.**
4. From grants to investment: **SDC will continue to scale up PSE** in the coming years with the aim of generating additional development impact by mobilizing private capital.



## How can the SDC invest?

- 1. Direct:** Use of investment instruments via first-loss participations in structured funds. Funded via the investment credit managed by the section E+E. SDC has considerable influence, including thematic/geographic orientation.
- 2. Indirect:** Contribution to a financial intermediary that invests the money on its own account and on the basis of pre-agreed criteria in funds or equity in companies (equity participation or loans), or uses it as collateral to issue guarantees. Financing is provided via transfer credit. SDC has less influence but faster.



## Objective and approach of the SDC investment program

The aim is to leverage additional funds for the SDGs through a blended finance approach

- **Thematic:** SDC priority themes
- **Geographical:** LDCs, LICs, and lower middle income countries (LMICs).

The SDC invests in funds:

- with a ***pioneering effect*** in less developed markets, a small number of companies, or in high-risk contexts with relatively low leverage potential.
- with high ***mobilization potential***, in more profitable sectors, market expansion for poorer sections of the population.

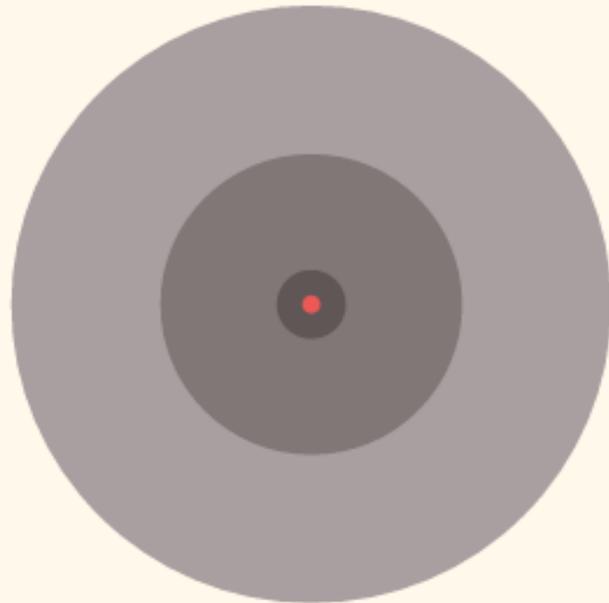


## Investment strategy

- Total volume 2026-2028: CHF 36 million / CHF 12 million per year
- 1-2 direct investments per year
- Indirect investment subsidiary
- Investment pipeline in collaboration with other SDC sections and via backstopping



## What potential is out there?



- **\$120tn**  
Global assets  
under management
- **\$30.3tn**  
Sustainable finance
- **\$1.57tn**  
Impact investing
- **\$103.7bn**  
Private asset impact  
funds in emerging  
and frontier markets

- The market exists: USD 103 Billion, 798 Privat Asset Impact Funds, many of them managed out of CH.
- SDC concluded its fourth direct investment



## Example: Water Access Acceleration Fund

### Water Access Acceleration (W2AF): a private equity fund with senior, junior & first-loss capital

**THE FUND:** a collective investment vehicle registered in France with different layers of capital



**THE FUND MANAGER:** the company appointed by the Fund to manage the investment operations



**Class A – Senior Equity (low risk)**

**Class B – Junior Equity (moderate risk)**

**Class C – First Loss capital to absorb FX losses in LDCs**

**THE INVESTORS:** 60% of public investors, 40% of private investors



- **W2AF is a € 70 mio “impact first” private equity fund which provides long-term equity to local companies which work along the water value chain to enable and accelerate access to safe and affordable drinking water, mainly in South Asia and Sub-Saharan Africa.**
- **W2AF plans to invest in around 12 local companies operating in the water sector (water technology companies and decentralized piping infrastructure projects), aiming to provide >40 billion liters of safe drinking water to >60 million people, mostly at the bottom of the pyramid.**



# KEYNOTE

***"The Future of Aid: Creating systemic impact beyond traditional funding" - the mirror***

**Tim Radjy** – Founder and Managing Partner, AlphaMundi





# MODERATED PANEL DISCUSSION

## Panelists:

1. **Tim Radjy** – Founder and Managing Partner, AlphaMundi
2. **Ursula Renold** – Prof. of Education Systems, ETHZ
3. **Sabine Döbeli** – CEO, Swiss Sustainable Finance
4. **Christian Frutiger** – Vice-Director, SDC



## Slido

**What is your main  
takeaway from today in  
one word?**



# CLOSING

## Innovative collaboration in times of reduced ODA

**Patricia Danzi** – Director General, SDC



# What's next?

12:30

**Joint lunch and networking (Restaurant Alpina)  
Coffee (Foyer)**

14:00

**Parallel Deep Dives: New approaches to cooperation**  
(option of online participation)

**From grants to investments  
in the Eurasia region**

(Room: Nil 1)

**Shaping partnerships for  
tomorrow – the example  
Latin America**

(Room: Nil 2)

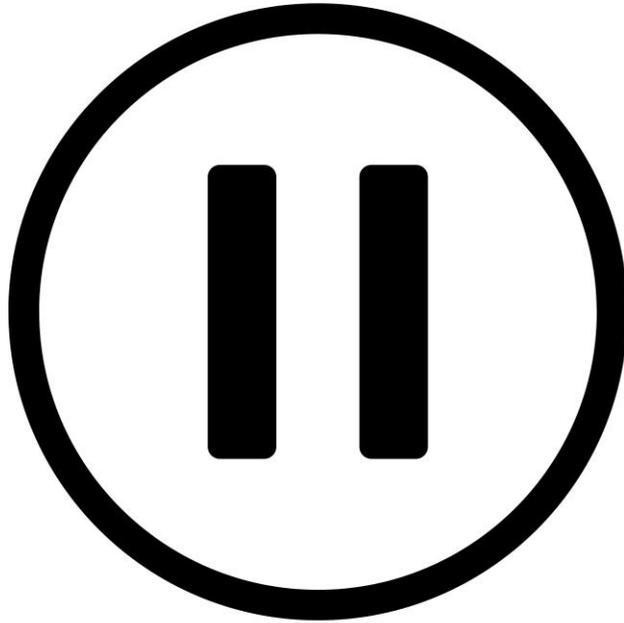
**Selling Outcomes and  
Impact – examples from  
Asia**

(Room: Amazonas)

15:30

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# Thank you!